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## UNITED STATES INTERNATIONAL TRADE COMMISSION

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Washington, DC

### JUSTIFICATION AND APPROVAL

### OTHER THAN FULL AND OPEN COMPETITION/BRAND NAME

REQUISITION NUMBER: 6500-OARS-15-0003

1. CONTRACTING OFFICE

United States International Trade Commission  
Office of Procurement  
500 E Street, SW  
Washington, DC 20436

REQUIRING OFFICE

United States International Trade Commission  
**Office of Analysis & Research Services**  
500 E Street, SW  
Washington, DC 20436

2. NATURE/DESCRIPTION OF ACTION(S). In accordance with FAR Subpart 6.303-2, this justification for other than full and open competition will result in award of a sole source firm fixed price contract to Armstrong & Associates, Inc. (3P Logistics).
3. DESCRIPTION OF SUPPLIES/SERVICES. Armstrong & Associates, Inc. is the exclusive provider of this publication, (Sect. 332) study of *Recent Trends in U.S. Services Trade*.  
  
Estimated Contract Value
4. STATUTORY AUTHORITY. FAR Subpart 6.302-1 and 41 U.S.C. 253(c)(1): When the supplies or services required by the agency are available from only one responsible source, and no other type of supplies or services will satisfy agency requirements, full and open competition need not be provided for.
5. DEMONSTRATION OF CONTRACTOR OR BRAND UNIQUE QUALIFICATIONS

The Services Division would like to purchase third-party logistics (3PL) market data from the consulting firm, Armstrong & Associates. Specifically, we are requesting country-level and firm-level market data for the years 2008 through 2013, which will be used to discuss logistics services in the upcoming 332 publication,

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*Recent Trends in U.S. Services Trade: 2015 Annual Report.* Services' Division staff has used Armstrong data in previous issues of *Recent Trends* to assess and discuss the competitive position of the U.S. logistics services industry in the global market and changes in the competitive landscape of the global 3PL industry. Armstrong & Associates is a leading source of 3PL industry data and, to date, staff has not found a comparable source for such information that is available either publicly or through private purchase.

#### 6. DESCRIPTION OF EFFORTS MADE TO ENSURE THAT OFFERS ARE SOLICITED FROM AS MANY POTENTIAL SOURCES AS IS PRACTICABLE

Both the Office of Industries Services Division and the Main Library research online have found no other sources for this coverage and cost.

#### 7. DETERMINATION OF FAIR AND REASONABLE COST

In accordance with FAR Subparts 12.209, 13.106-3, 15.4, I hereby determine that the anticipated cost or price to the Government for this contract action to be fair and reasonable. The Price Reasonableness Memorandum detailing the Fair and Reasonable Price Determination will be included in the contract file documentation.

#### 8. MARKET RESEARCH

Market Research was conducted in accordance with FAR Subpart 10, and it was determined that the above stated requirement is available in the commercial market place from one seller.

The Main Library routinely invites and solicits demonstrations and trials for the research community for evaluation relative to ongoing and changing requirements. No peer products exist for this resource at this time.

#### 9. ANY OTHER FACTS SUPPORTING THE JUSTIFICATION

N/A

#### 10. LISTING OF SOURCES

No other sources.

#### 11. FUTURE PLANS TO PROMOTE COMPETITION

The Main Library will periodically review offerings and evaluate the marketplace to ascertain whether other vendors can provide the needed services.

#### 12. CONTRACTING OFFICER CERTIFICATION

By signing below "I have reviewed this justification and find it to be accurate and complete to the best of my knowledge and belief."

Approved By: Print Name M

Signature           

FOIA Exemption (b)(6)

29/12/2014

**JUSTIFICATION AND APPROVAL**

**OTHER THAN FULL AND OPEN COMPETITION/BRAND NAME**

**13. TECHNICAL PERSONNEL CERTIFICATION**

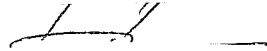
By signing below "I certify that the supporting technical data which form a basis for this justification, that are the responsibility of technical or requirements personnel are accurate and complete to the best of my knowledge and belief"

Prepared By: Print Name

**FOIA Exemption (b)(6)**

/COR

Signature



10/24/14

Approved By: Print Name

**FOIA Exemption (b)(6)**

Director/Cost Center Manager

Signature



12/4/14